

Legal & Business Advisors

Tom Meagher – Director



E: tom@bmlegaladvisors.com
W: www.bmlegaladvisors.com.au

P: +61 8 9322 3842

A: 11 Ventnor Avenue, West Perth, WA 6005

<u>Tom Meagher</u> is one of Australia's leading presenters of legal seminars to and for various professional bodies, associations and government authorities on a wide range of <u>business law and professional development-training</u> topics:

WA Department of Commerce • Chartered Accountants Australia and New Zealand • Law Society of WA • Innovation Centre of WA • LegalWise CLE • The Tax Institute • Institute of Public Accountants • Governance Institute of Australia • National Electrical & Communications Association (WA) • Australian Hotels Association (WA) • Small Business Development Corporation • Australian Institute of Conveyancers (WA) • CPA Australia • Mortgage & Finance Association of Australia • City Insolvency Discussion Group • Forum for Directors of Indigenous Organisations (FDIO) • Stirling Business Centre • Institute of Certified Bookkeepers • Western Suburbs Business Association • Business Foundations Inc. • WA Business Assist • WA Reckon Partners • WA Indian Docs Inc.

Tom Meagher 2013-2018 Seminars Calendar

Month/Year	Date	Time	Details
August 2018	Tuesday 28th	10:00am	"Exotic Loans and other Unusual Types of Lending Arrangements" – national Webinar for CPDlive
June 2018	Friday 1st	3:00pm	"Legal Health Check" WA Small Business Summit – Institute of Public Accountants
March 2018	Friday 23rd	10:00am	"Tips and Tricks for Buying and Selling an Accounting Business" – 2018 WA State Congress for the Institute of Public Accountants
	Wednesday 14th	3:00pm	"Modern Legalities of Dealing with e-Commerce" – Institute of Public Accountants
January 2018	Thursday 11th	5:00pm	"Exotic Loans and other Unusual Types of Lending Arrangements" – Public Practitioners Discussion Group
August 2017	Thursday 3rd	11:00am	"Franchise" for the Institute of Public Accountants
July 2017	Wednesday 5th	8:00am	"Practical consideration and extracting value from the sale of a professional services practice – preservation of goodwill" for the City Insolvency Discussion Group
	Wednesday 14th	1:00pm	"Business Advisory & Legal Services" for the Innovation Centre of WA
	Sunday 11th	11am	$\begin{tabular}{ll} \begin{tabular}{ll} \beg$
May 2017	Wednesday 10th	1:00pm	"Business Advisory & Legal Services" for the Innovation Centre of WA
April 2017	Thursday 20th	12:30pm	"Wills & Estate Planning" for National Electrical and Communications Associations CET Joondalup

EXPERTISE • SERVICE • RESULTS



Month/Year	Date	Time	Details
	Wednesday 19th	12:30pm	"Wills & Estate Planning" for National Electrical and Communications Associations – NECA Balcatta
	Tuesday 18th	12:30pm	"Wills & Estate Planning" for National Electrical and Communications Associations – CET Jandakot
	Wednesday 12th	1:00pm	"Business Advisory & Legal Services" for the Innovation Centre of WA
March 2017	Tuesday 28th	9:00am	"Shareholders Agreement, Drafting, Tax and Disputes" seminar for LegalWise seminars
	Thursday 23rd	9:30am	"Franchising Law Updates and Practical Insights" for the Institute of Public Accountants' 2017 WA State Conference
	Thursday 16th	10:00am	"Employees vs. Subcontractors" for the Institute of Public Accountants' CPE Online
	Wednesday 15th	1:00pm	"Business Advisory & Legal Services" for the Innovation Centre of WA
February 2017	Wednesday 15th	1:00pm	"Business Advisory & Legal Services" for the Innovation Centre of WA
September 2016	Tuesday 20th	9:00am	"Sale of Business Workshop" seminar for the Law Society on Due Diligence and Sale of Businesses, Banking & Finance Implications
August 2016	Wednesday 25th	5:00pm	"Succession Planning" seminar for Forum for Directors of Indigenous Organisations (FIDO) event
	Thursday 18th	8:00am	"Legal Health Check" seminar for the Department of Commerce Innovation and Commercialisation Branch
May 2016	Thursday 26th		"Forum for Directors of Indigenous Organisations" (FDIO)
	Friday 20th		"Succession Planning" for Aboriginal organisations
	Sunday 15th	11:15am	"Employees v Contractors" seminar for the Western Australian Reckon Partner Conference
	Wednesday 11th	12:00pm	"Contract Reviews & Negotiations" seminar for the Australian Hospitality Association Expo
	Thursday 5th	1:00pm	"Succession Planning for Small Business" seminar to the Institute of Public Accountants
April 2016	Wednesday 27th	8:30am	"Building Strategic Performance" seminar for Realising Potential. Also co-presenting with Jackie O'Dowd (Realising Potential)
March 2016	Friday 4th	7:30am	"Succession Planning for SMEs" seminar for Nexia and Perpetual
	Thursday 3rd	10:00am	"Buying and Selling a Business" webinar for the Institute of Public Accountants
February 2016	Wednesday 24th	12:00pm	"PPSA Update" seminar for Tactica Partners
	Tuesday 16th	8:30am	"Legal Health Check" seminar for the Innovation Centre Western Australia
October 2015	Thursday 22nd	10:00am	"Franchising, When it Works it Works and What to do when it doesn't" webinar for the Institute of Public Accountants for their Executive Certificate in SME series
	Friday 16th	8:00am	"Contemporary IP Licensing, Structural & Transactional Matters" for ROCG Accountants. Also co-presenting with Thomas Henn (Murfett Legal)
September 2015	Tuesday 1st	12:30pm	"Making IP a Valuable Asset in your Business" for the Governance Institute of Australia. Also co-presenting with Nick Stamatiou (FB Rice) and Tim Martino (Pitcher Partners)
	Thursday 3rd	4:30pm	"Subcontractors vs. Employees" for the Institute of Public Accountants South Australia Division



Month/Year	Date	Time	Details
	Friday 4th	9:00am	"PPSA & Business and Equity" seminars for the Institute of Public Accountants South Australia Division
	Tuesday 15th	7:30am	"Succession Planning and Exit Strategy Planning" to the Stirling SBC
August 2015	Friday 21st	9:00am	"Accounting in Law Master Class" seminar for the Institute of Public Accountants
	Friday 28th	8:00am	"New Franchise Code" update for Business Development Alliance (BDA)
July 2015	Tuesday 14th	10:00am	"Legal Health Check for Small Business" for the WA Innovator of the Year Awards
June 2015	Tuesday 9th	7:00am	"How to Survive (and even thrive) in Tougher Economic Times" seminar to Stirling Business Enterprise Centre
	Friday 12th	9:00am	"Understanding Commercial Leases Workshop" seminar for LegalWise Seminars
	Monday 15th	7:30am	"Subcontractors vs. Employees" for the Institute of Public Accountants
	Thursday 17th	5:30pm	"How to Survive (and even thrive) in Tougher Economic Times" seminar in AICWA – Bunbury
	Friday 19th	7:30am	"Legal Health Check for Small Business" seminar for the Institute of Public Accountants (as part of the Small Business Symposium)
May 2015	Monday 25th	8:30am	"Preparing & Entering Retirement" for the Institute of Public Accountants
	Thursday 28th	7:30am	"Contract Reviews & Negotiations for Accountants" seminar for the Institute of Public Accountants
April 2015	Wednesday 1st	1:00pm	"Franchising" webinar to the Institute of Public Accountants
	Wednesday 22nd	6:00pm	"Practical Risk Management for Applied Education" seminar to the ICB
	Thursday 23rd	7:00am	"Subcontractors vs. Employees" for the Institute of Public Accountants
	Wednesday 29th	4:00pm	"Lawyers' Advice Certificates" seminar to Chartered Accountants Australia and NZ
February 2015	Wednesday 11th	4:00pm	"Business Foundations" joint presentation with Watermark
	Monday 23rd	6:00pm	"Leasing Property: Strategies, Tips & Tricks" to the Western Suburbs Business Association
December 2014	Thursday 4th	4:00pm	"Lawyers Advice Certificates" seminar for the Law Society
November 2014	Thursday 11th	7:30am	"Employees vs Subcontractors" seminar for the Stirling Business Enterprise Centre
	Thursday 13th	7:30am	"Directors Duties and Liabilities" seminar for the Stirling Business Enterprise Centre
	Thursday 20th	6:00pm	"Navigating the Legal Landscape in Australia" to Singapore Management University
October 2014	Tuesday 21st	7:30am	"Leasing Stratgeies, Tips & Tricks – A Business Lawyer's Guide" seminar for the Stirling Business Enterprise Centre
	Thursday 23rd	9:00am	"Property Investment Master Class" for the Institute of Public Accountants together with Momentum Wealth
September 2014	Friday 12th	9:00am	"Preparing Updated Disclosure Documents and Franchising Agreements for the New Amended Franchising Code" seminar for LegalWise Seminars
	Thursday 18th	12:30pm	"Look before you leap – Commercial Property due diligence strategies for Investors & their Advisors" seminar to Momentum Wealth clients



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	Friday 26th	7:30am	"Wills, Estates & Succession Planning" seminar for Institute of Public Accountants
August 2014	Thursday 7th	9:00am	"Legal Health Check" presentation to ActionCoach Finance Master Class
	Monday 25th	7:30am	"Business Structures" seminar for Institute of Public Accountants
	Thursday 28th	7:00am	"Personal Property Securities Act (PPSA)" seminar to the Stirling Business Enterprise Centre
	Friday 29th	9:00am	"Retirement Living & Aged Care Law Masterclass" for AdventEdge clients
July 2014	Tuesday 1st	1:00pm	"Franchising – What can go wrong for Franchisors and Franchisees" for Institute of Public Accountants Small Business Master Class
	Monday 28th	7:30am	"Directors' Duties & Liabilities" seminar for the Stirling Business Enterprise Centre
June 2014	Thursday 12th	12:30pm	"SMSF Finance and Bank Guarantees" seminar to Momentum Wealth Clients
	Tuesday 17th	12:30pm	Joint presentation with Momentum Wealth on "SMSF, Finance and Bank Guarantees" to BM&Y Accountants
	Friday 20th	1:00pm	"Franchising, when it works and what to do when it doesn't and also Practical aspects of valuing a small business" to Institute of Public Accountants
May 2014	Thursday 1st	4:30pm	"Lawyer's Advice Certificates for Guarantors, SMSFs Franchise Agreements, Reverse Mortgages and Retirement Village Agreements" to Institute of Public Accountants (IPA) at WA Regional Congress, Busselton
	Monday 5th	7:30am	"Employees v. Subcontractors" seminar for the Stirling Business Enterprise Centre
	Wednesday 12th	7:30am	"Directors' Duties & Liabilities" seminar for the Stirling Business Enterprise Centre
	Tuesday 20th	5:30pm	"The Privacy Act, the Spam Act & the 'Cloud' Seminar" for clients of Lifestyles with Renee Kacz
	Thursday 22nd	12:00pm	"Employees v Subcontractors" seminar for the Institute of Chartered Accountants of Australia (ICAA)
April 2014	Tuesday 8th	7:30am	"Contract Reviews & Negotiations" seminar for the Stirling Business Enterprise Centre
	Tuesday 8th	11:00am	"Contract Review & Negotiations" seminar for the Stirling Business Enterprise Centre
	Monday 14th	12:30pm	"Employees v Subcontractors" seminar for BSM Accountants
March 2014	Wednesday 19th	4:30pm	"Business Structuring, Asset Protection, Estate Planning and Business Succession Overview for Conveyancers" to Australian Institute of Conveyancers WA Division (Perth)
	Tuesday 25th	7:30am	"Employees v Subcontractors" seminar for the Stirling Business Enterprise Centre
	Wednesday 26th	5:30pm	"Advanced SMSF and other Trusts' Transactions" CPC seminar to Australian Institute of Conveyancers WA Division (Webinar)
February 2014	Tuesday 18th	4:00pm	"Lawyer's Advice Certificates for Guarantors, SMSFs Franchise Agreements, Reverse Mortgages and Retirement Village Agreements" to Law Society of WA
	Friday 21st	8:30am	"Contract Negotiations and Reviews" to Small Business Development Corporation
November 2013	Tuesday 5th	7:30am	"Business Sales Due Diligence and Risk Factors" seminar to Institute of Public Accountants



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	Friday 8th	8:00am	"Franchising Business Agreement Reviews and Structuring" seminar to Walker Wayland Accountants
	Thursday 21st	7:30am	"Contracts Reviews & Negotiations" Stirling Regional Business Centre
	Thursday 21st	4:00pm	"Personal Property Securities Act and Real Property Leasing Issues" topic to Burgess Rawson
October 2013	Friday 22nd	8:00am	"Contract Reviews and PPSA" seminar to National Electrical & Communications Association at Bunbury
September 2013	Monday 2nd	12:00pm	"Contract Reviews and Negotiations" to Momentum Wealth
	Monday 2nd	2:00pm	Presenting and Panelist at Retailer's Conference for WA Business Assist
	Wednesday 4th	8:00am	"Risk Factors and Due Diligence in Business Sales" seminar for Legal Master Class for Institute of Public Accountants
	Friday 6th	4:00pm	In-house training session on "How-Modern-Insurances-Work in a Business & Personal Context" for Leed Risk Services
June 2013	Thursday 13th	8:00am	"Risk Factors and Due Diligence in Business Sales" seminar for LegalWise (WA Lawyers' CPD)
May 2013	Thursday 3rd	4:00pm	"Contracts Negotiation Skills and Risk Management" seminar to National Electrical & Communications Association at Kalgoorlie
	Tuesday 7th	8:00am	"Advanced SMSF and other Trusts' Transactions" CPC seminar to Australian Institute of Conveyancers WA Division (Perth)
	Tuesday 9th	7:00am	"Employees v Subcontractors" seminar for the Stirling Business Enterprise Centre
	Wednesday 15th	2:00pm	"Advanced SMSF and other Trusts' Transactions" CPC seminar to Australian Institute of Conveyancers WA Division (Perth)